



**NEW JERSEY
CHAPTER**
CLUB MANAGEMENT
ASSOCIATION OF AMERICA

NJCMA EDUCATION MEETING

Tuesday, October 3, 2023

CORPORATE PARTNERS

PLATINUM



GOLD



BOLLINGER SPORTS & LEIS | Insurance | Risk Management | Consulting



SILVER



ClubProcure

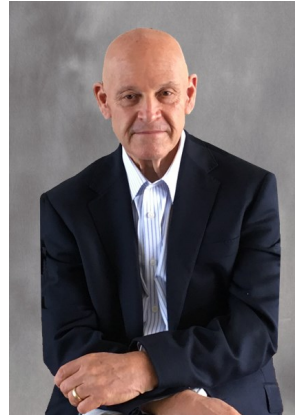


BRONZE

Allied Beverage Group LLC
Aqua Fresca
Avendra Clubs
Biltmore Stylings
Clubessential
Direct Machinery
Donnelly Energy
Ecker Brothers
Fedway Associates
GSI Executive Search

Jonas Club Software
MembersFirst
M & J Frank
Opici Wine Group
Pascal Coffee Roasters
Preferred Business Systems
Sea Breeze
Vias Wines
Victory Pest Solutions

"EMERGING TRENDS AND OPPORTUNITIES FOR CLUB MANAGERS"



Presented by
Henry DeLozier of GGA Partners

Join Henry DeLozier of GGA Partners to discuss a dozen trends impacting and changing private clubs now and for the next several years. Henry will address balancing private capacity and demand in private clubs, wants and needs of Generation X members, and the potential misalignment between "perceived" member satisfaction and measured member satisfaction. Join in a free-form Q&A period following Henry's presentation.

Montammy Golf Club

Montammy Drive
Alpine, NJ 07620
[\(201\) 768-9000](tel:2017689000)

Registration: 10:00 am
Program: 10:30 am—pm
Networking and Lunch Following

1 Education Credit
\$50.00 per person

Register online at www.njcma.org

Meet Henry DeLozier

Director of Inclusion & Community Engagement

Henry DeLozier is considered one of the leading authorities on golf course asset development and financing. Henry is recognized for his uncommon understanding of golf and residential properties. He is a tireless supporter of club managers.

Henry joined GGA in 2008 after nine years as the Vice President – Golf of Pulte Homes, the largest developer of golf course communities in the U.S. While at Pulte Homes, Henry developed 27 golf courses in 10 states. During his tenure, Pulte Homes became the largest developer of golf communities and of golf courses in the U.S. with more than \$500 million in developed golf assets. In addition, he was responsible for the operation of more than 20 Pulte golf courses.

Henry is a “go to” resource on matters of golf-related resort and residential investment and development, Henry is often asked by U.S. and international media to comment on social and economic trends affecting the golf business. He was educated at Oklahoma State University where he was an All-American golfer.





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EDUCATION MEETING

Henry DeLozier Montammy Golf Club

Tuesday October 3, 2023

Registration Form

CLUB NAME _____

MEMBER NAME: _____

GUESTS FULL NAME: (Please Print)

1. _____

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____

8. _____

9. _____

10. _____

Please make your check for \$50.00 per person payable to Montammy Golf Club to:

Christopher Vincoli
Montammy Golf Club
PO Box 496
Alpine, NJ 07620

Amount Enclosed: _____