



**Education Session**  
**Top Twenty-Five Things that Every Well Run Club Should Have**

Presented by  
**James Hankowski, CPA**



**2013-2014 OFFICERS**

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 Echo Lake Country Club  
 Box 399  
 Westfield, NJ 07090

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 1108 Morris Turnpike-PO box 240  
 Summit, NJ 07901

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 Box 32- Warren Avenue  
 Spring Lake, NJ 07762

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 830 Franklin Lake Road  
 Franklin Lakes, NJ 07417

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 North Jersey Country Club  
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 Wayne, NJ 07090

**MICHAEL POLLACK, CCM, CCE**  
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 One Golf Lane  
 Deal, NJ 07723

Clubs strive to be the best that they can be in providing services to their members. In this pursuit of perfection, club leadership is generally interested in not only what other well-run clubs do, but also in what would be described as “best practices.” Best practices encompass all club activities across the board. In this quest to operate the club in the best manner possible this program will enumerate the “Top Twenty-Five Things that Every Well-Run Club Should Have.” This program will help you and your management team:

- Provide effective tools to deal with club board members.
- Identify areas for improvement.
- Improve reporting to your boards.

**Tuesday, September 16, 2014**

**Echo Lake Country Club**

515 Springfield Avenue

Westfield, NJ 07090

[www.echolakeecc.org](http://www.echolakeecc.org)

908-232-4141 FAX: 908-232-0649

**Host Manager: John Gomez, CCM**

**3:00 pm Registration**

**3:30 pm–6:30 p.m. Presentation**

**6:30-8:30 p.m. Network/ Cocktails/Hors d’oeuvres**

**3 Credits**

*You are requested to wear your name badge*

**\$50.00 per person staying for dinner**

***NO charge for those attending the session only.***

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**Please mail form and check made payable to Echo Lake Country Club by September 9th:  
 Echo Lake Country Club, PO Box 399, Springfield Ave., Westfield, NJ 07090**

**NAME** \_\_\_\_\_

**CLUB** \_\_\_\_\_

**GUESTS NAMES:** \_\_\_\_\_

**Number of People attending session only at NO charge:** \_\_\_\_\_

**Number of People attending session and reception:** \_\_\_\_\_