



Weekapaug Golf Club | Westerly, Rhode Island

General Manager

About the Club



Weekapaug Golf Club, nestled in the picturesque landscape of Westerly, Rhode Island, delivers an unparalleled golfing experience. With its pristine greens and coastal allure, this private club offers members both serenity and challenge. Ideally situated on a salt pond, Weekapaug provides breathtaking views and a course that far surpasses expectations. Ranked #28 in GOLF Magazine's inaugural Best 9-hole courses worldwide, it's anticipated to climb into the Top 10 in the United States in the upcoming rankings.

Founded originally as Pond View, a public 9-hole course in 1967, Weekapaug transitioned to a private, member-owned club in 2015. The club's commitment to preserving its delicate waterfront resources reflects its members' dedication to environmental stewardship.

Beyond the world-ranked links-style course with water views on nearly every hole, Weekapaug Golf Club boasts expansive practice facilities, an executive fitness center, stunning wedding and event venues, exceptional dining experiences, and personalized service—all within a relaxed and welcoming atmosphere.

Located just two hours from New York City and Boston, Westerly is a charming beachfront community known for its extensive shorelines and vibrant downtown, rich with local shops, trendy bars, and restaurants.

With active men's and women's golf programs and a lively social calendar spanning three seasons, Weekapaug Golf Club thrives as a premier destination. The club has 399 total members with a five-year waitlist and total revenue of \$3.5 million, with \$2.1 million from dues.

About the Position

The General Manager of Weekapaug Golf Club is pivotal in overseeing all aspects of club operations, ensuring they align with the Board of Directors' directives and the Club's By-laws and Rules. Key responsibilities include:

- **Strategic Financial Oversight:** Collaborate with the independent Controller to prepare and manage annual operating, cash, and capital budgets and forecasts, ensuring alignment with Finance Committee and Board approval.
- **Operational Excellence:** Oversee and report on all operations and projects to maintain the Club's exceptional rating.
- **Premier Service Delivery:** Ensure consistent, top-tier service across all departments for members and their guests.
- **Administrative Management:** Oversee all administrative functions to ensure smooth club operations.
- **Policy and Program Development:** Partner with Committee Chairs to develop and implement effective policies, programs, and events.
- **Leadership Consultation:** Regularly consult with the President, Board, and Committee Chairs on significant Club matters.
- **Quality Enhancement:** Monitor and improve the quality of the Club's products and services to maximize satisfaction.
- **Culture of Hospitality:** Foster a welcoming atmosphere of hospitality, friendliness, and goodwill throughout the Club..

This role is essential for maintaining the high standards of service and operational excellence that Weekapaug Golf Club is known for. The General Manager's leadership will ensure a seamless, high-quality experience for both members and guests, reinforcing the Club's reputation for excellence.

About the Ideal Candidate

The ideal candidate should possess at least 10 years of progressively responsible club management experience, ideally as a General Manager at a private club of comparable scale or as an Assistant General Manager at a larger seasonal club. A strong record of achievement, stability, and expertise in managing budgets and financial metrics is crucial.



Key Qualifications:

- **Dynamic Team Leadership:** Proven ability to select, train, and motivate high-performing teams, with a track record of elevating service quality across departments.
- **Expert in Golf and Hospitality:** Extensive knowledge of golf and food and beverage services, with experience in crafting member-focused programs and managing capital projects.
- **Tech-Savvy Efficiency:** Proficiency in club-related technologies to streamline operations and enhance member convenience.
- **Exceptional Communicator:** Outstanding team building and communication skills that drive collaboration and success.
- **Innovative Tradition Keeper:** Ability to balance respect for tradition with forward-thinking innovations.
- **Professional and Financial Stewardship:** Commitment to maintaining a professional image while ensuring fiscal responsibility.
- **Strategic Board Engagement:** Strong capability to engage with the Board, manage meetings effectively, and deliver valuable industry insights.

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>.

If you have any questions or to recommend a candidate, please contact Karen Alexander by email: karen@denehyctp.com.