



**Membership Director**  
Essex County Country Club  
West Orange, New Jersey

Essex County Country Club, established in 1887, is New Jersey's first country club and is the sixth oldest in the United States. Originally established as a hunt club in the Hutton Park section of West Orange, New Jersey, ECCC introduced golf in 1894. The Club recently completed a major golf course restoration overseen by famed architect Gil Hanse, and is nearing completion of a renovation to its pool facility complex. Annual gross revenues exceed \$10 million, with food and beverage revenues of approximately \$2.5 million. The Club hosts 12-20 golf outings and approximately 75 private events annually. Over 530 households comprise the Club membership.

The Membership Director is a key member of the management team, and a leading ambassador for our Club. This team member is the point of contact for all new member inquiries, member sponsors, and the staff liaison to the Membership Committee. A key responsibility is to engage with members and monitor their use of the Club and overall satisfaction. Strong teamwork with the rest of the management team is required. Previous experience at private equity country clubs with golf is a plus. Food and beverage experience may be an asset, but not required. Excellent language skills, interpersonal skills, and fluency with social media and contemporary technology is important.

This team member reports to the General Manager.

The compensation package will be competitive, commensurate with qualifications and experience:

- Base salary
- Benefits package
- Health, Dental & Vision
- Paid time off
- Professional development stipend
- Inclusion in the Club annual holiday fund.

To apply for this position, email resumes to:

Joe Kelly  
General Manager  
Essex County Country Club  
jkelly@essexcountycc.com